

Message Text

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42

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

----- 091409

R 071315Z FEB 74

FM AMEMBASSY HELSINKI

TO USDOC WASHDC

INFO SECSTATE WASHDC 7154

UNCLAS HELSINKI 0262

E.O. 11652: N/A

TAGS: BEXP FI

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 405/01/P0003

2. 020674

3. KSARPARANTA

4. 405 FINLAND

5. AD

6A. CONTACT AD

6B. MR. SEPPO ANTILA, PROJECT MANAGER

6C. MACHINERY OY. DEPARTMENT ER

TEOLLISUUSKATU 29

00510 HELSINKI 51

7. CABLE MACHINERY; TELEX 12-501 AMO SF; PHONE 90-716711

8. REF SEA/PLK FEB 1/74

9. 111 AND 112. 9. A. EXCLUSIVE AGENCY OR DISTRIBUTORSHIP AS APPROPRIATE.

10. DESCRIPTION.

2821300 - -. THERMOPLASTIC RESINS FOR MOLDING FIRMS;
ESTIMATED INITIAL ANNUAL SALES 500 TONS.

2821400 - -. THERMOSETTING RESINS FOR MOLDING FIRMS.
FIRM IS PARTICULARLY INTERESTED IN POLYPROPYLENE,
HIGH DENSITY POLYETHYLENE, ACRYLONITRILE BUTADIENE
STYRENE, POLYCARBONATE, STYRENE ACRYLONITRILE,
ETHYL VINYL ACETATE, POLYTETRAFLUOROETHYLENE, POLY-
PHENYLSULPHONE AND POLYPHENYLENE OXIDE.

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VERY LARGE MACHINERY AND MILL SUPPLIES FIRM ACTING

BOTH AS IMPORTING DISTRIBUTOR AND AS AGENT. PROVIDES
SALES IN ENTIRE COUNTRY; EMPLOYS 460. HAS SOLD FOR
YEARS PLASTICS INDUSTRY MACHINERY AND IS NOW EXPAND-
ING INTO THE PLASTIC MATERIALS LINE. HAS OWN IN-
JECTION MOLDING MACHINES FOR TESTING ADAPTABILITY OF
MATERIALS TO CLIENT'S MOLDS AND PURPOSE. REPRESENTS
LARGE NUMBER OF U.S. MACHINERY AND INSTRUMENT MANU-
FACTURERS. FIRM'S 1972 SALES VOLUME FMK 81 MILLION
FOR OWN ACCOUNT AND FMK 28 MILLION ON COMMISSION
BASIS.
KREHBIEL

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NNN

Message Attributes

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30 JUN 2005

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TAGS: BEXP, FI
To: n/a
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